Company: Amiran Kenya Limited

Business Profile
Amiran Kenya Limited (AKL) is part of the Balton CP group of companies headquartered in the United Kingdom and spread throughout Africa and Israel. AKL provides complete solutions in its fields of expertise, from products and services to trainings and capacity building. Through decades of partnership with Kenya’s large and small-scale growers, AKL has become a “one stop shop” for all of Kenya’s agricultural needs. While playing a significant role in bringing the Kenyan floriculture industry to its place as a global leader, AKL has also remained focused on the needs of horticulture and cereal growers.

Through its collaboration with MEDA as part of the M-SAWA project, AKL aims to sustainably increase access to inputs and Good Agricultural Practice (GAP) knowledge for 1,000 (500F and 500M) farmers in Kisumu and Siaya counties. They intend to establish 2 demonstration farms accessible to all 1,000 target farmers. Further, AKL intends to engage county agricultural officers using a Train the Trainer (TOT) model to disseminate knowledge to farmers. Lastly, they intend to improve farm yields and quality outputs acceptable in the market and work with a local market facilitator [Sustainable Community-Oriented Development Program (SCODP)] to link farmers to large local market off-takers.

Key Commitments

Business: 1) Train farmers to have increased capacity to implement global GAP on their farms, 2) Increase farmer access to productive agricultural inputs, including cost-sharing on irrigation kits for 300 (150F; 150M) farmers, 3) Increase farmer access to market off-takers for crops produced.

Gender: 1) Organize female farmers into groups and aggregate their supply to increase sales for women farmers by least 10%, 2) Train male and female farmers on gender mainstreaming and business opportunities for women entrepreneurs.

Environment: 1) Train farmers on environmental management practices including soil degradation, wastewater management, proper application of pesticides and chemicals, and waste disposal, 2) Monitor and mitigate reported environmental hazards/risks.

Highlights of Progress to Date (As of 30th June 2018)

1. **Business** - AKL has reached 500 (180F; 320M) farmers with GAP training across Siaya (249) (116F, 133M) and Kisumu (251) (64F, 187M). AKL has also established 2 demo farms (1 in Kisumu and 1 in Siaya) where small-scale farmers have practical trainings. AKL is working with 11 agro-dealers (7 in Kisumu and 4 in Siaya) and introduced a toll-free number to enable farmers to call for help at zero cost to ensure that they have increased access to productive agricultural inputs. AKL has sold 1 drip irrigation kit and created awareness among more than 500 SEs (180F, 320M) to increase technology uptake. AKL is working with SCODP to link farm products of the SEs to large local and international market off-takers. All 500 SEs trained have been referred and linked to markets.

2. **Gender** - AKL has mobilized and trained 180 women on GAP and provided female clients with access to better farm inputs.

3. **Environment** - AKL has developed a training module on environmental issues affecting small scale farmers and made environmentally-sustainable technologies like drip-kits affordable and accessible to farmers. AKL is further working with 10 TOTs to ensure farmers are continuously made aware of environmentally sustainable farming techniques.

*NOTE: Figures are based on information provided by the Lead Firm as of 30th June 2018, but not yet fully validated. Final verification will be completed shortly.*